



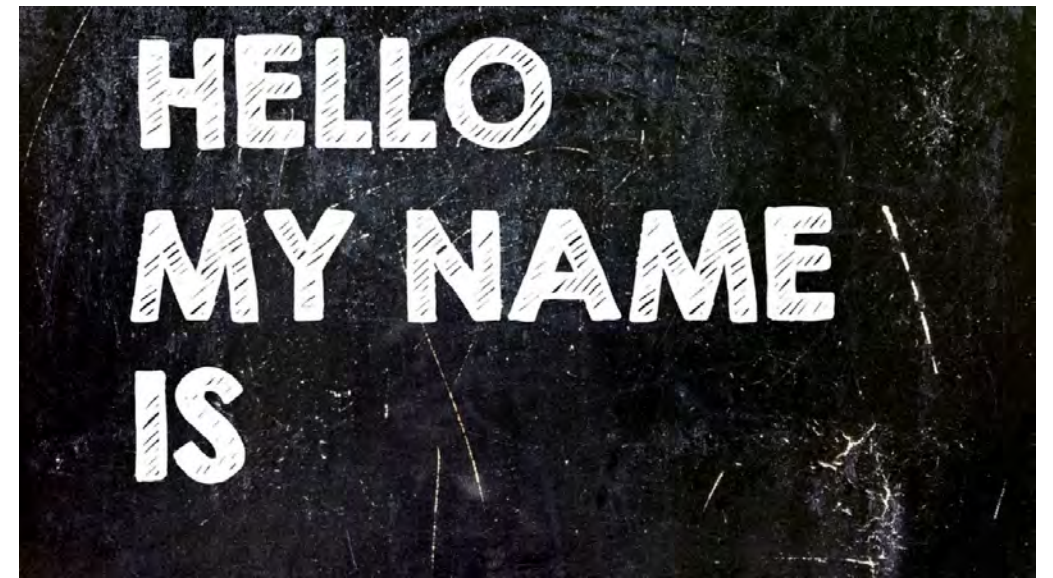
RAISE
THE BAR
2020

**Navigating the 2020 Cyber
Threat Landscape**

Corey Nachreiner, CTO WatchGuard



Meet the Presenter



Corey Nachreiner

Chief Technology Officer (CTO)
WatchGuard Technologies, Inc.

- Young hacker (*Modems, phreaking, 2600, BBS, etc*)
- CompSci @ WWU
- Ex-Network & Malware Analyst / Pen-tester
- Ex-Dir. of Security Strategy & Research
- Tech geek (*3D printing, VR, drones & robotics*)

Agenda

5

Five 2020 security threats & trends that affect everyone

6

Six work from home security tips for a pandemic



Summary:

Network and endpoint security for the win



Five Security Trends Affecting Us All


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Ransomware

A type of evasive malware that strongly encrypts files on your computer and demands a cryptocurrency ransom for you to get or files back.

CRIME SCENE



Quick History

- Spammed, shotgun ransomware
 - Cryptolocker, Cryptowall
- Vertical, targeted ransomware
 - WannaCry
- MSP Ransomware
 - Sodinokibi



Latest Evolutions

- Latest antimalware evasions
- Ransomware as a Service (RaaS)
- Target backups (NAS)
- Kills hundreds of security processes



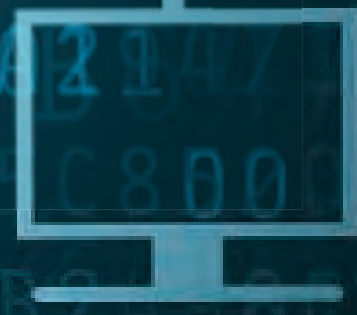
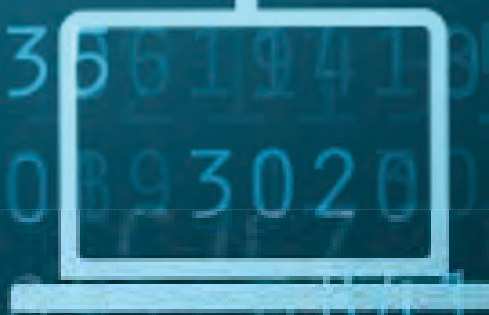
Targets, Tactics, and Trends

- Healthcare
- Local and state government
- Industrial Control and Manufacturing
- MSPs, CSPs, and SPs
- ... What's next?



2020 Prediction - Ransomware Targets the Cloud

ENCRYPTED



Ransomware Defenses

- ▶ Advanced Network Malware Detection (*APT & IAV*)
- ▶ Good Firewall Policy
- ▶ AuthPoint
- ▶ Threat Detection and Response
- ▶ DNSWatch



Spear Phishing

A very well designed and targeted email masquerading as legitimate correspondence. It tries to socially engineer you into doing something you shouldn't.



Quick History

- Phishing around since the 90s
- Notable *spear* phishing started 2010
- RSA's hack started w/spear phishing (2011)
- Anthem breach was a spear phish (2015)
- DNC Hack (2016), etc...



Latest Evolutions

- Automated social network recon
- Org partner mapping
- Brand impersonation
- Whaling & targeted smishing/vishing



Targets, Tactics, and Trends

- 90-95% of breaches start with spear phish
- 94% of spear phish use files not links
- Leading cause of account takeover
- 28% of phishing is targeted
- 30% open spear phish; ~14% click
- Lowest volume, but highest impact cost

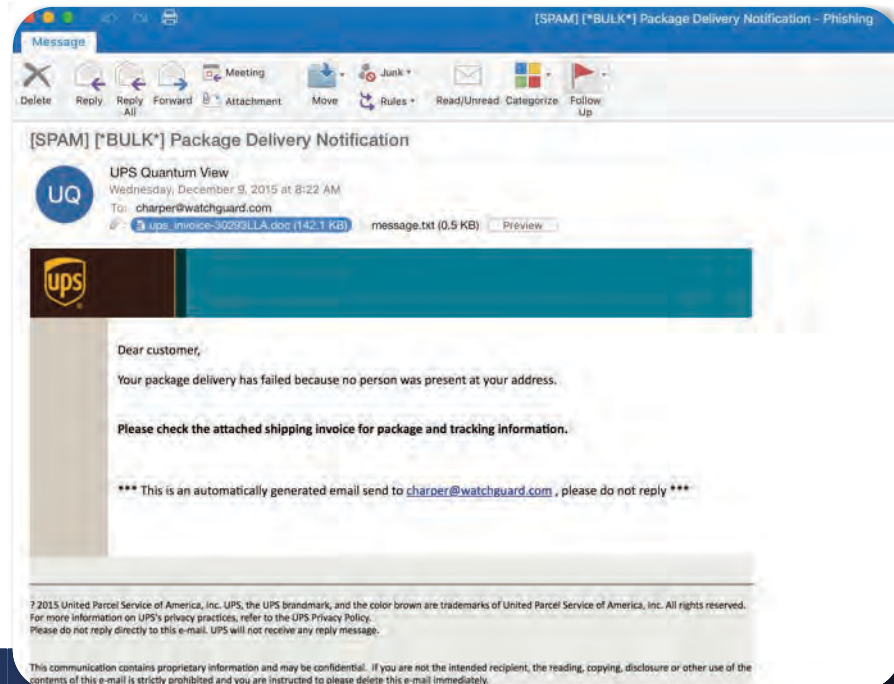


Flavors of Phishing

Phishing – luring a victim into giving up credentials or doing something via a legitimate seeming email

Spear-phishing – A more customized phishing email that targets a specific individual or group

Whaling – spear-phishing that targets C-levels



Old phishing example:

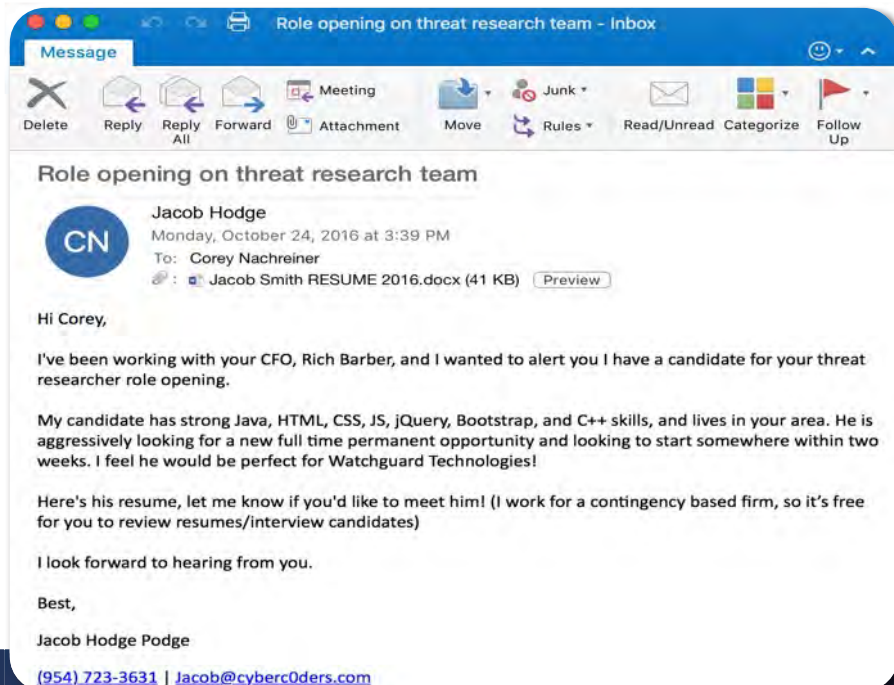
- Not individualized
- Bulk recipients
- Uses real assets
- Malicious document

Flavors of Phishing

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Whaling – spear-phishing that targets C-levels

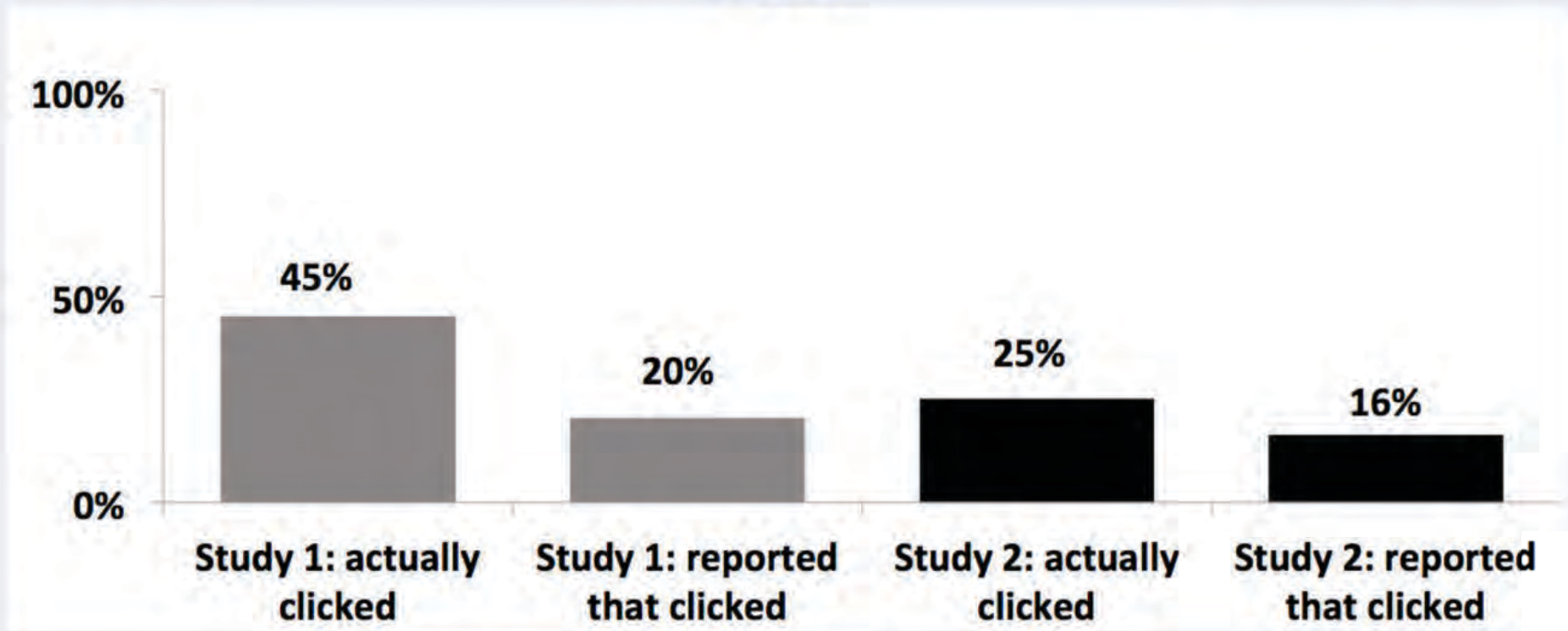


Spear-phishing example:

- Personalized to me
- Fits my job role
- Understands business relationships
- Sender makes sense in context
- Malicious attachment fits context

Users Still Click Phishing Emails

78% of people claim to be aware of the risks of unknown links in emails. And yet they click anyway.



Friedrich-Alexander University (FAU)

Users Still Click Phishing Emails

78% c

From: john.smith@turner.com
To: zinaida.benenson@fau.de
Subject: CNN request -- about your upcoming Black Hat talk

Zinaida,

John at CNN here. I'm the news network's cybersecurity reporter. [Here's a link to my work](#), in case you're not familiar with it.

I saw the description of your upcoming Black Hat talk. Your topic looks fantastic!

Can we get an exclusive look at your research and write the first news story about it?

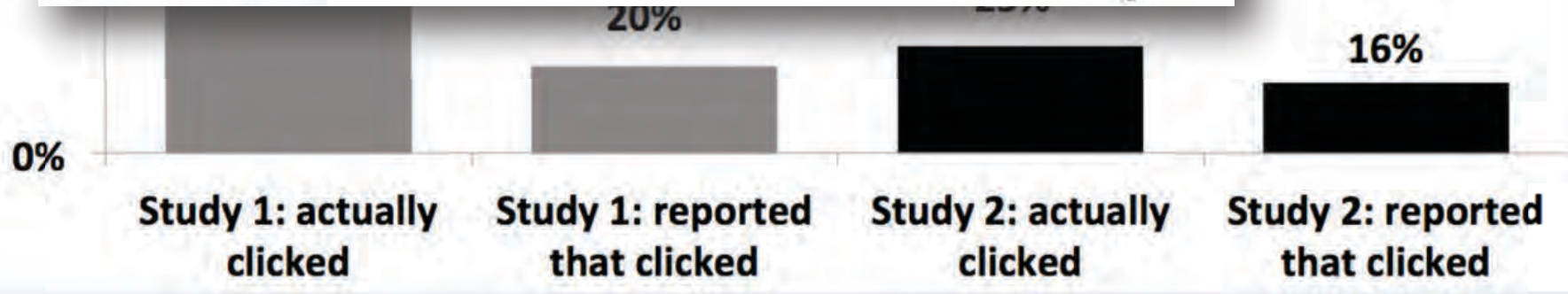
Cheers,

John Smith
john.smith@CNN.com

s. And yet they click

100'

50'



Users Still Click Phishing Emails

78% c

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Can we get an exclusive look at y

Cheers,

John Smith

50

john.smith@CNN.com

0%

Study 1: actually
clicked

s. And yet they click

From: Journal of Experiments (EXPE) exp@editorial-expe.com

To: zinaida.benenson@fau.de

Subject: Invitation to Peer Review EXPE-M-35-00737

Dear Dr. Benenson, In view of your expertise [...]

[...]

If you would like to review this paper, please click this link:

<http://expe.editorial-expe.com/l.asp?i=35189&l=GKXKMQK>

If you do not wish to review this paper, please click this link:

<http://expe.editorial-expe.com/l.asp?i=87665&l=6HN7KK>

Best regards,

Editor

<name I've never heard of>

Covid-19 Related Phishing

Watch out for:

- Fake CDC info
- Unemployment scams
- Fake video conference links (Zoom)
- Fake stimulus emails

From: CDC <envhealthmedia@cdchealth.org>
Sent on: Tuesday, March 3, 2020 7:22:13 PM
To: [REDACTED]
Subject: COVID19: Community spread now up by 70% [EXTERNAL]

Warning: Level 3, Community Spread!
Alert - Level 2, Practice Enhanced Precautions

The Centers for Disease Control and Prevention (CDC) and public health officials have reported a total of 60 confirmed cases who have tested positive for the virus that causes COVID-19, including six patient who have died.

For full Transcript of the CDC Telebriefing Update on COVID-19 and cases that might be around your community, see below;

[CDC Newsroom Releases](#)

CDC works 24/7 protecting America's health, safety and security. Whether disease start at home or abroad, are curable or preventable, chronic or acute, or from human activity or deliberate attack, CDC responds to America's most pressing health threats. CDC is headquartered in Atlanta and has experts located throughout the United States and the world.

Spear Phishing Defenses

- ▶ DNSWatch
- ▶ WebBlocker
- ▶ Advanced Malware Detection
- ▶ AuthPoint



Fileless Malware

A sophisticated and evasive type of malware that avoids writing files to your computer storage, making it harder for endpoint solutions to detect.



Quick History

- Memory resident viruses of the 80s
- Fileless network worms of the 00s
 - *CodeRed, SQL Slammer*
- **“Living off the Land”** attacks today
 - Powersploit, Powerware



Latest Evolutions

- DLL and memory injection
- Use of legitimate Windows tools
 - PowerShell, Netsh, etc
- Attached to zero day exploits



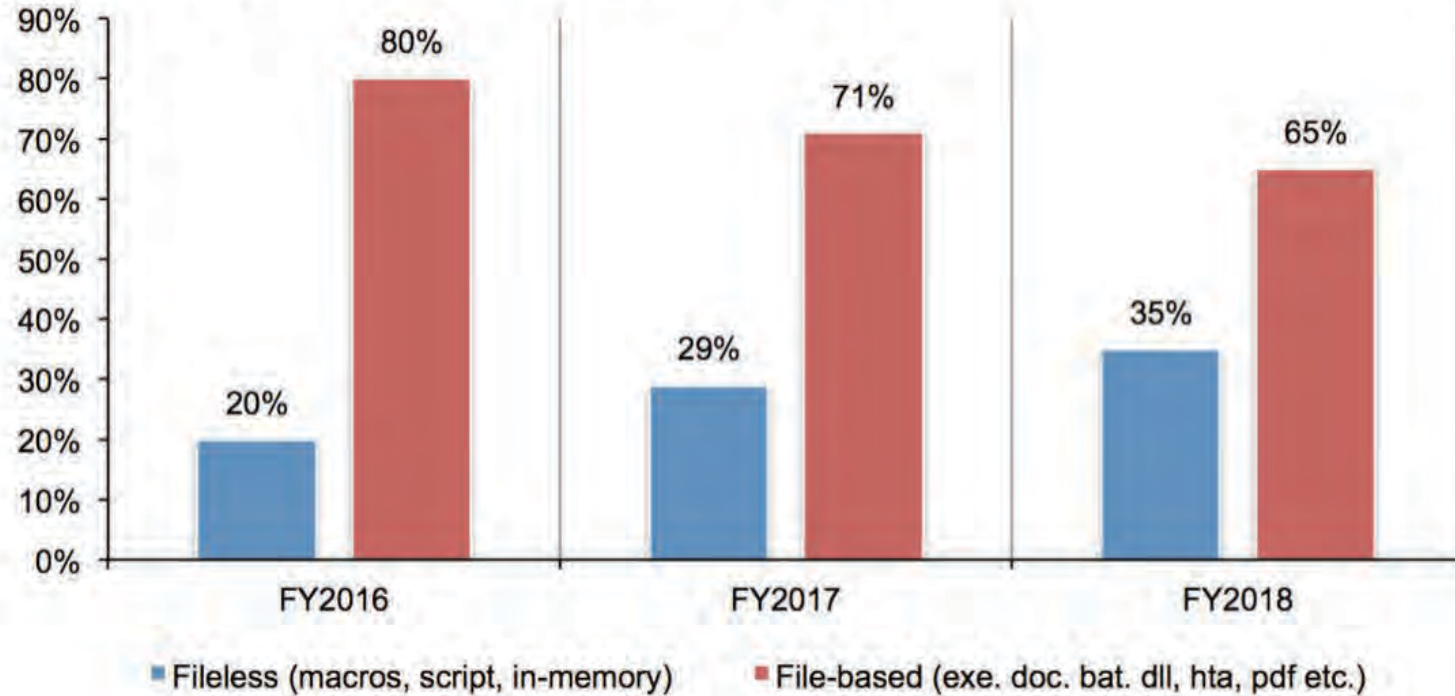
Targets, Tactics, and Trends

- Really picked up around 2016
- Not always completely fileless
- Often starts with Office documents
- PowerShell threats increased 460% in 2019



Fileless Malware Growing

Figure 2. The growth of fileless and file-based attacks



- 77% of attacks that successfully compromised organizations in 2017 utilized fileless techniques - *Ponemon Institute*
- Fileless malware attacks accounted for 52% of all attacks in 2017 - *Carbon Black*

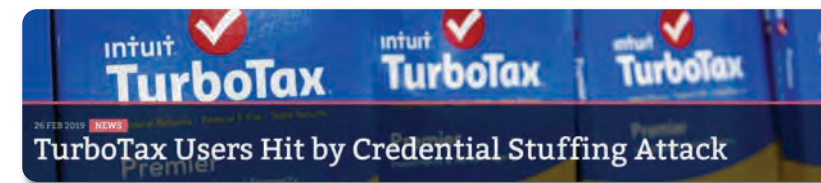
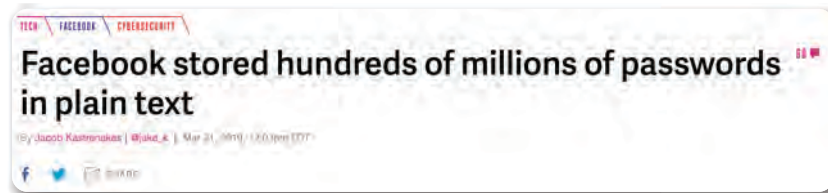
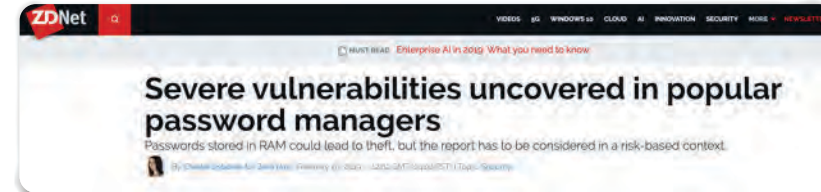


The image features a hand typing on a laptop keyboard. A network of white nodes and lines is overlaid on the scene. In the foreground, a white shield icon contains a white padlock. The background is a mix of red and white geometric shapes.

Fileless Malware Defenses

- ▶ Intrusion Prevention System
- ▶ Advanced Malware Detection
- ▶ Threat Detection and Response

Huge Target on Authentication



Account Takeover

An attack where the invader successfully logs into an org impersonating a trusted employee. Often involves lost or stolen credentials.



Quick History

- 2002: First mandatory breach disclosure law
- 2004: Gates, "passwords are dead"
- 2011: Sony PSN lost 77m passwords
- 2013: Google exec, "passwords are dead"
- 2013 Yahoo lost 1b passwords
- 2019: Collection 1-5 leak, 2.2b passwords



Latest Evolutions

- Password Spraying (common passwords)
- Credential Stuffing (leaked passwords)
- Mimikatz & WCE
- SMS 2FA bypass
- SIM swapping



Targets, Tactics, and Trends

- Reddit (2FA bypass)
- Cred Stuffing:
 - Citrix
 - HSBC
 - State Farm
 - Retail vertical
- Passwords still top factor in 2020



A person's hands are shown holding a smartphone. Overlaid on the image are several digital security icons: a padlock, a cloud, a Wi-Fi signal, an envelope, and a mobile phone. These icons are connected by a network of white lines and dots, suggesting a digital security or network theme. The background is a blurred image of the person's hands and the phone.

Account Takeover Defenses

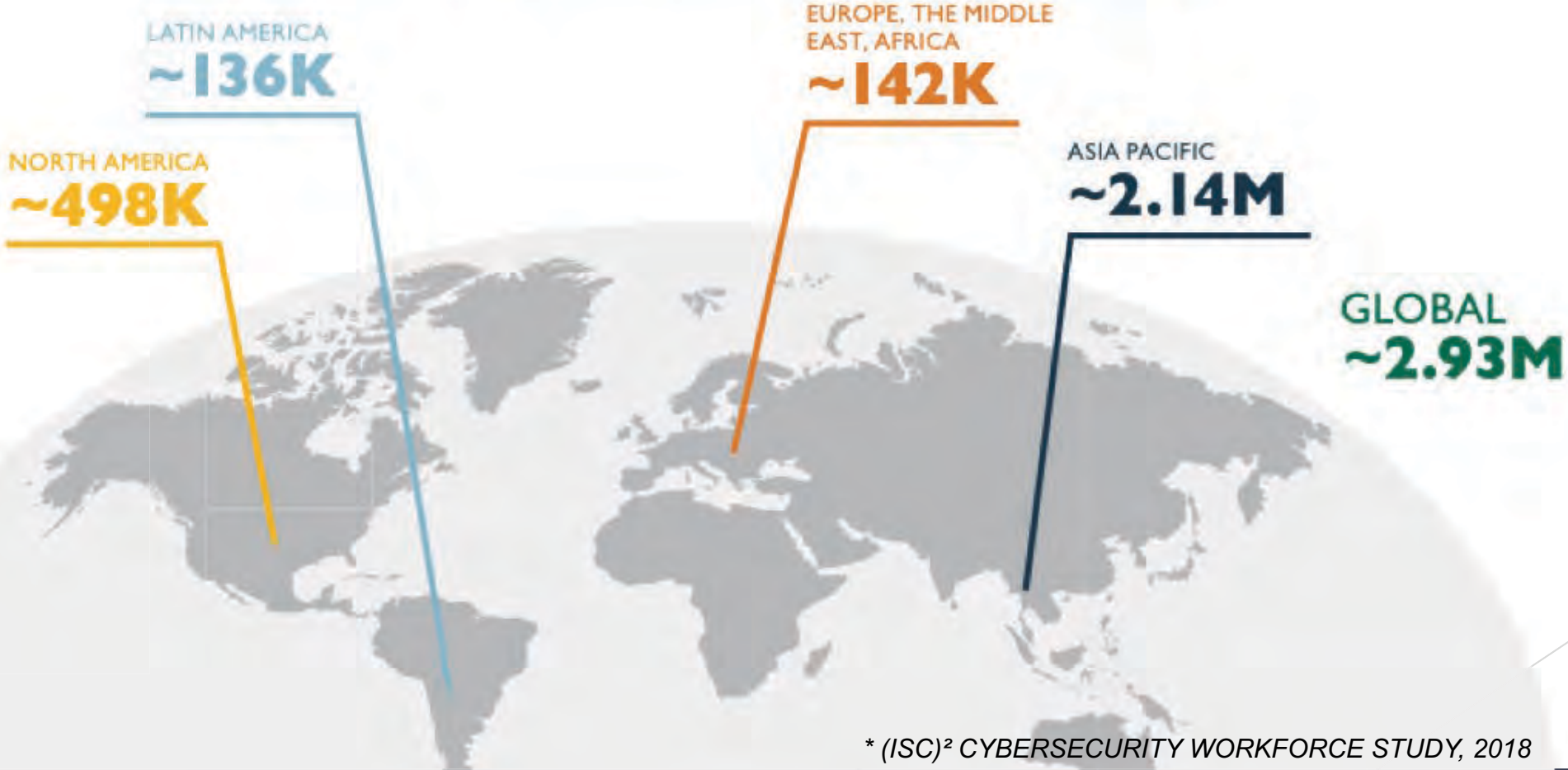
- ▶ DNSWatch
- ▶ WebBlocker
- ▶ AuthPoint
- ▶ Advanced Malware
Detection



**2020 Prediction:
The Cybersecurity
Skills Gap Widens**

Cybersecurity Skill Gap 2018

Gap in Cybersecurity Professionals by Region



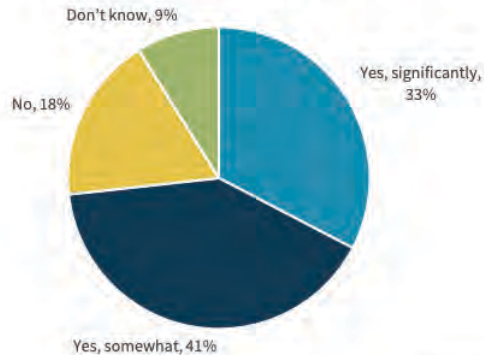
* (ISC)² CYBERSECURITY WORKFORCE STUDY, 2018

2021 Projected Cybersecurity Skill Gap

- 74% of companies claim the shortage lessens their security
- 29% claim it's their top cybersecurity challenge
- Cybersecurity Ventures' predicts **3.5m unfilled jobs in 2021**

Figure 32. Level of impact of the Cybersecurity Skills Shortage

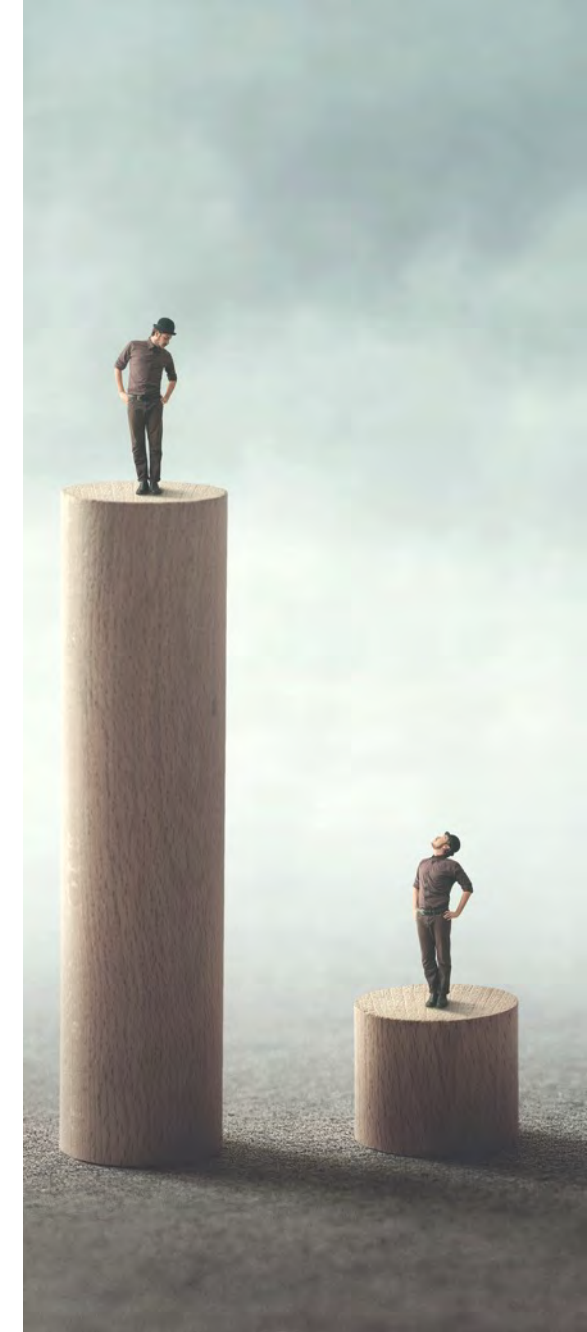
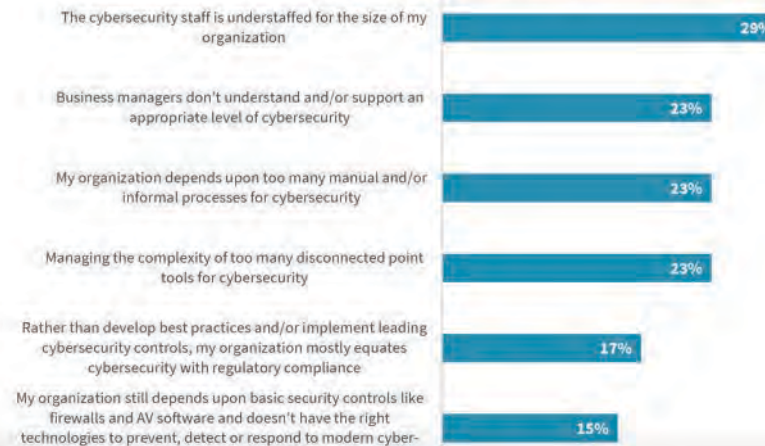
There has been a lot written about the global cybersecurity skills shortage. Has this trend impacted the organizations you've worked for over the past few years?
(Percent of respondents, N=267)



Source: Enterprise Strategy Group

Figure 30. Biggest Cybersecurity Challenges

Which of the following would you say are the biggest cybersecurity challenges at your organization? (Percent of respondents, N=266, three responses accepted)





Your Partners Can Help (MSPs)



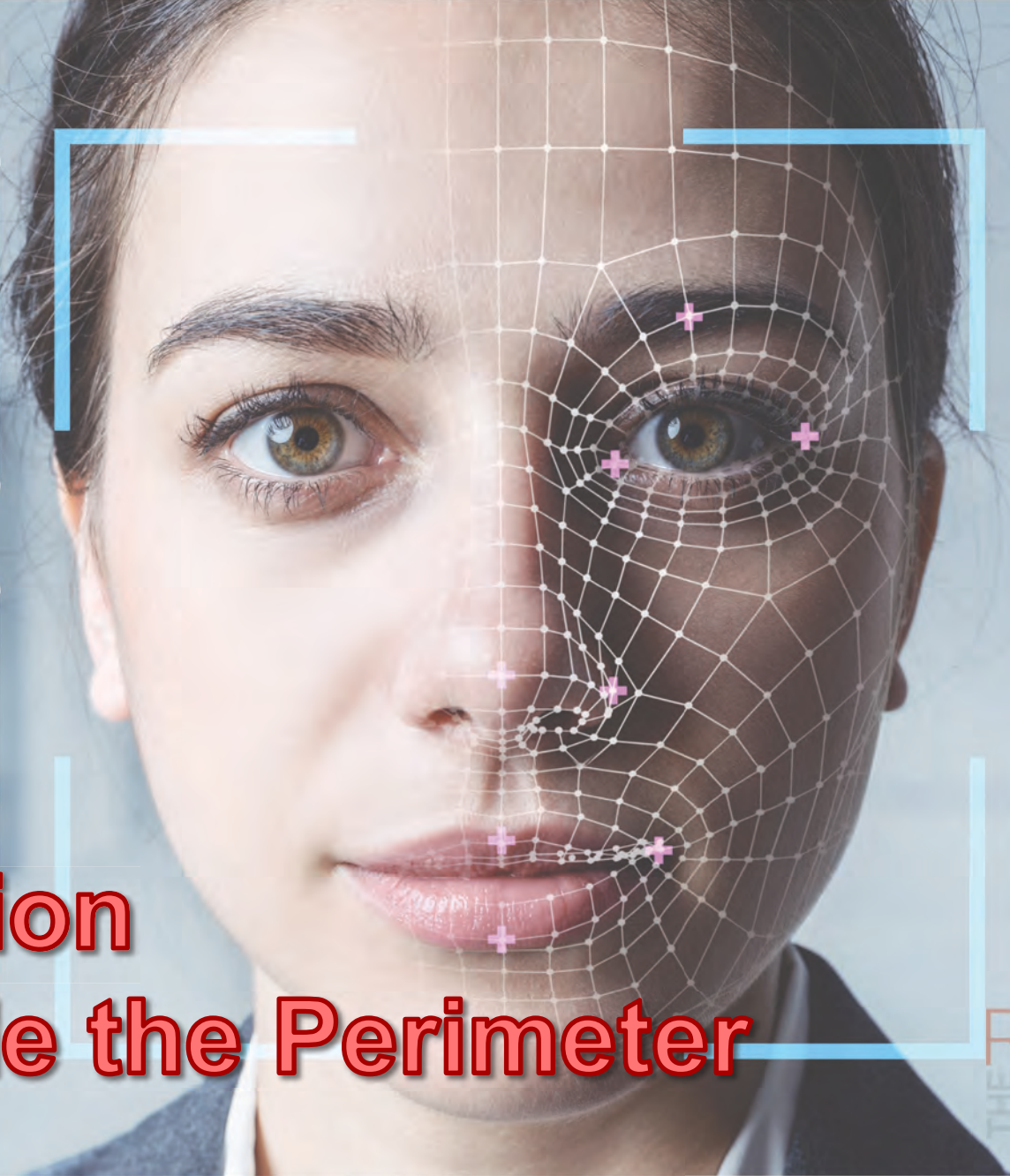
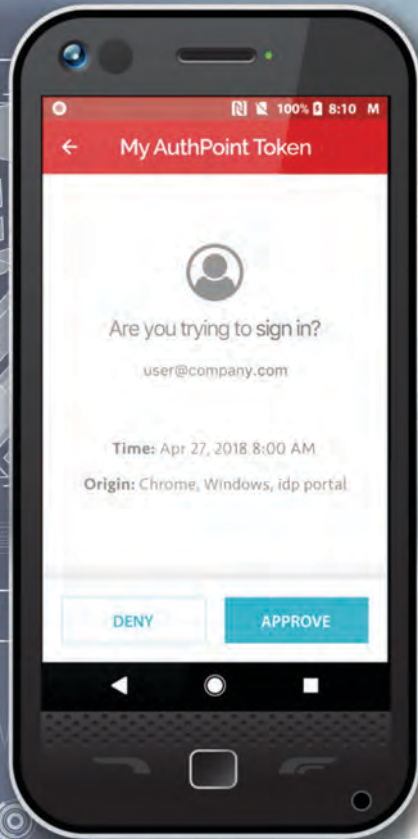
6 Work from Home Security Tips

For a Global Pandemic





**Strong Authentication
is Required Outside the Perimeter**



Strong Authentication is Required Outside the Perimeter

VPNs Help Keep You Safe Anywhere



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VPNs Help Keep You Safe Anywhere



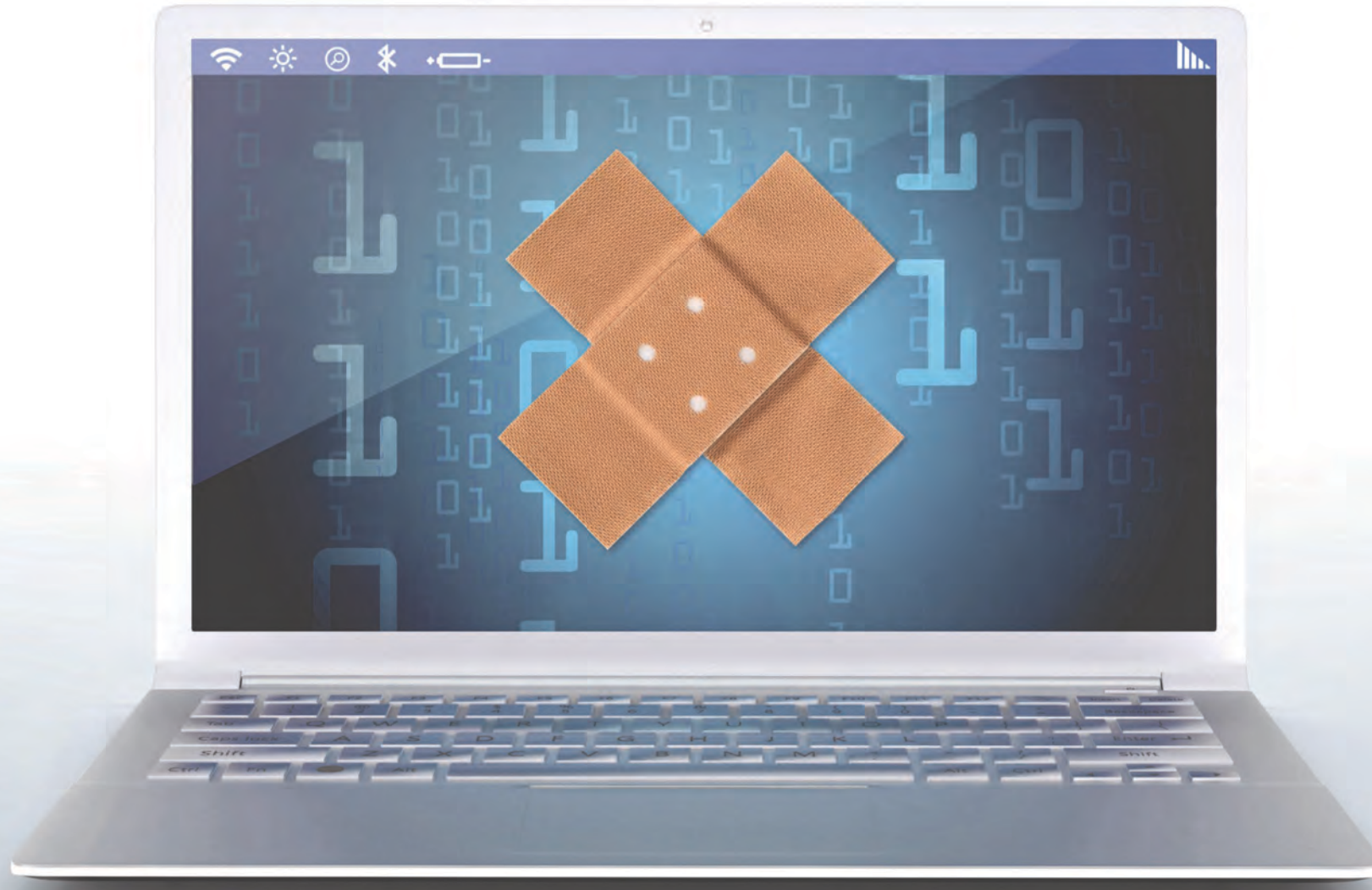
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New Tools, New Targets (Zoom, etc.)



Updates Matter: A Culture of Patching





Leverage User and Endpoint Security

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WatchGuard Passport

Passport is an easy-to-buy bundle of user-focused security services.

Each service provides persistent, always-on protection that travels with your user.



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Two companies, ONE powerful security platform – from the network to the user



Beware Scams that Prey on Current Fears





That's too scary..... Puppy break!



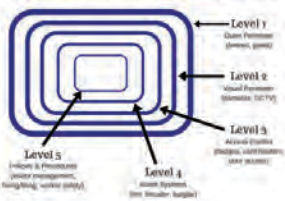
WatchGuard:
Full Protection, Inside & Out



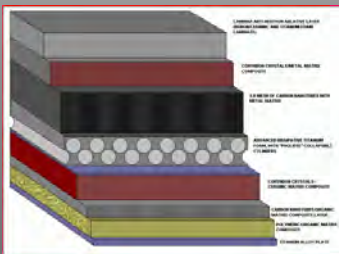
Layered Defense Still Wins...

Secure Facility

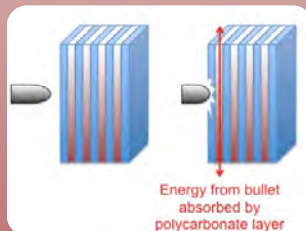
Facilities have five layers of security



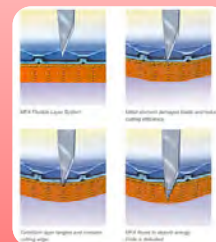
Tank Armor



Bulletproof glass



Bulletproof vest



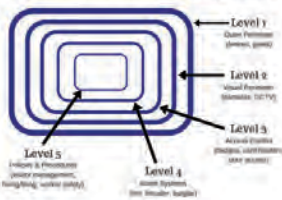
Chemical Safety



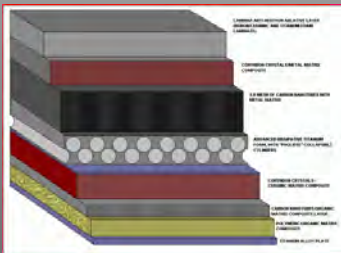
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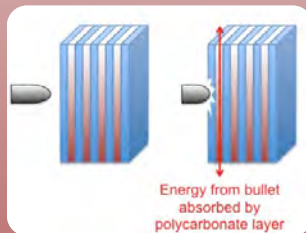
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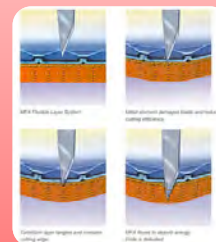
Tank Armor



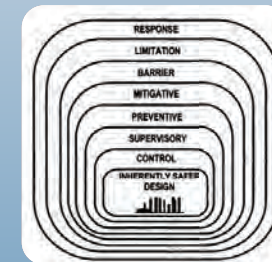
Bulletproof glass



Bulletproof vest



Chemical Safety

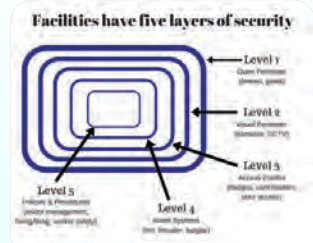


Cybersecurity

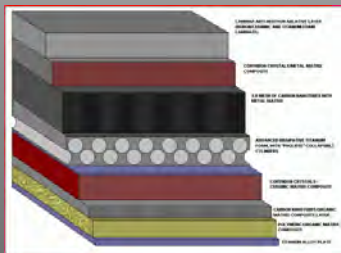


Layered Defense Still Wins...

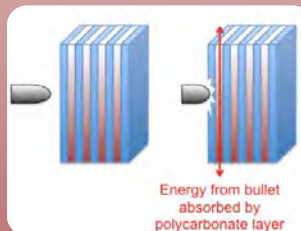
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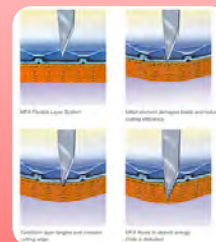
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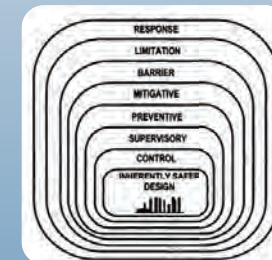
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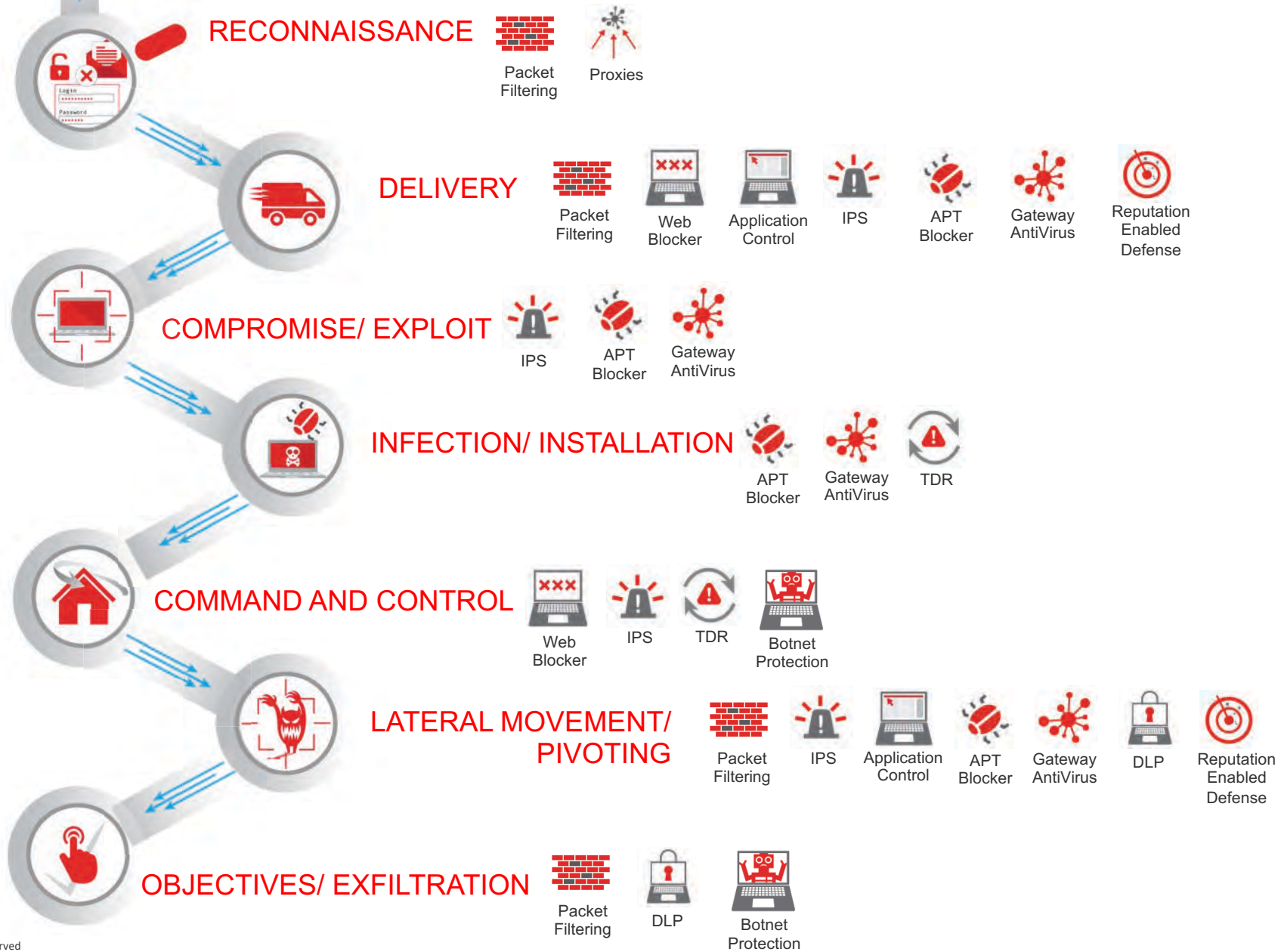


Cybersecurity

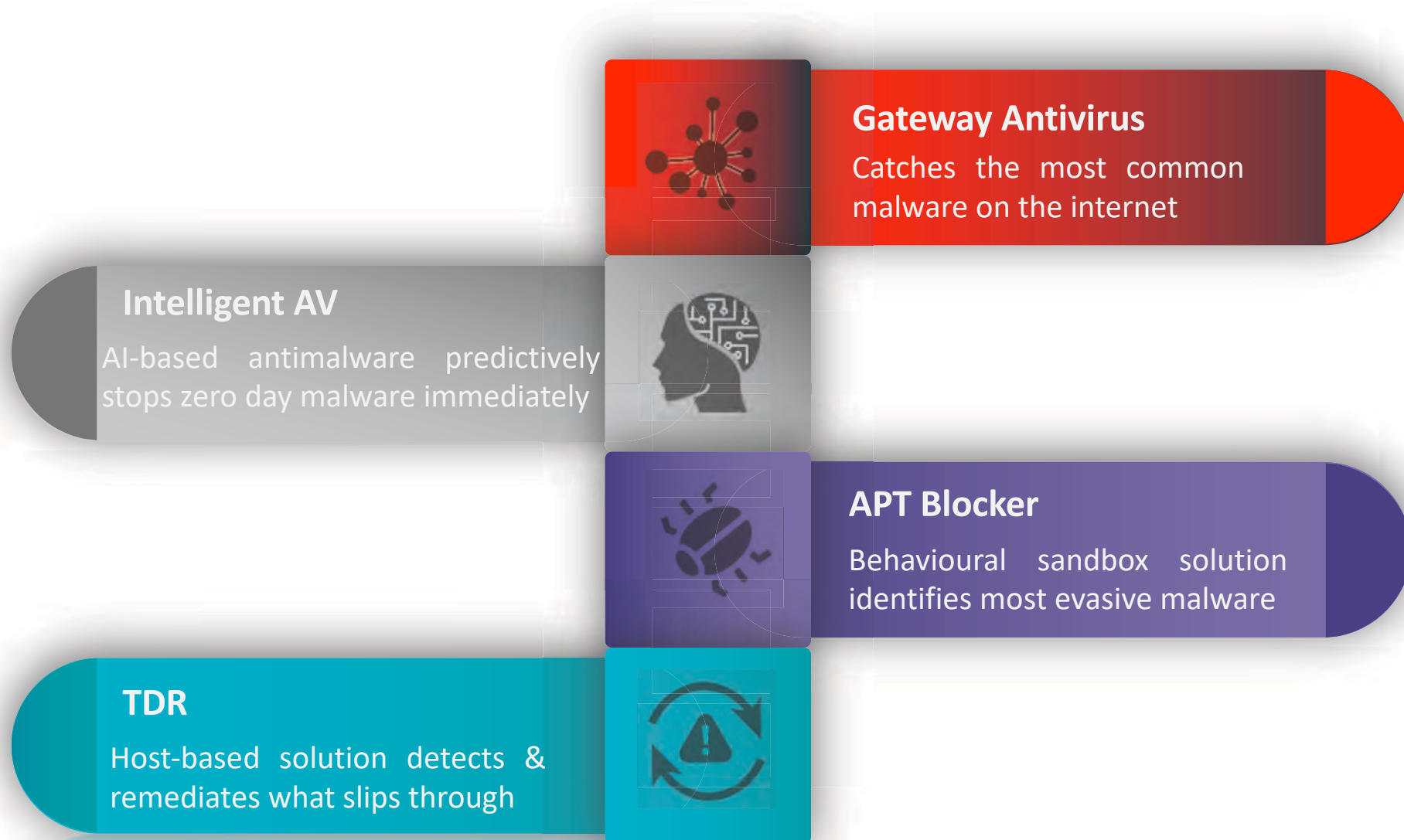


...but here's what to focus on in 2019

Layered Security Breaks the KillChain



2020 Focus: Advanced Antimalware Pipeline



2020 Focus: MFA with AuthPoint



2020 Focus: DNS Filtering



On-Prem



Off-Prem

WatchGuard
THE RAISE
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2020

Learn more at...

www.Secplicity.org

Daily Security Bytes



InfoSec Blog



The 443 Podcast



Google: 2019 Security Predictions Review – Hot Predictions
or <https://www.youtube.com/watch?v=f-Y88U6iu9k>





THANK YOU





BTA's members-only webinar series is designed to improve your bottom line.

The June 4 webinar will be:

How to Operate & Manage a Remote Sales Team

4 p.m. Eastern, Thursday, June 4



*Brandon Dawson
& Dave Robards
Cardone Enterprises*

BTA COVID-19 Member Resources

Visit www.bta.org/COVID-19 for the following resources and more:

NEW DOCUMENTS:

- PPP Loan Forgiveness Application
- April 15 PPP Final Rule for Eligible Payroll Expenses
- Dealers Helping Dealers Q&A
 - Bob Goldberg Q&A
- Webinars guiding dealers through the crisis
 - COVID-19 Explanation of Laws
- Employee Rights Under the Family First Coronavirus Response Act Notice
 - CARES Act information
- Paycheck Protection Program (PPP) information
 - Essential Business Letter
- Short-Term Cash Flow Management During the COVID-19 Crisis
 - CDC & OSHA Guidelines for Employers
- U.S. Chamber of Commerce Grant for small employers
 - Bob Goldberg article on the use of face masks
 - BTA COVID-19 LinkedIn Discussion Group link